

INDIAN INSTITUTE OF TECHNOLOGY TIRUPATI
PROFORMA FOR NEW COURSE

1.	Title of the Course	Advanced Organizational Behavior
2.	Course Number	HS7021
3.	Status of the Course	Elective
4.	Structure of Credits	3-0-0-3
5.	Offered To	PG
6.	New Course/Modification to	New
7.	To be Offered by	Department of Humanities & Social Sciences
8.	To take effect from	July 2019
9.	Prerequisite	Nil
10.	Whether approved by the Department	Yes
11.	Course Objective: The course will provide a framework to the students to understand the behavior dynamics in work at organizations at the individual and group level. It will help students in developing an understanding of the interpersonal processes and group dynamics.	
12.	Course Content: Introduction to the field of organizational behavior; individual behavior and processes; personality and values; perception and individual decision making; workplace emotions, attitudes, and stress; employee motivation; interpersonal Processes, group and team dynamics; communicating in teams and organizations; power and influence in the workplace; conflict and negotiation in the workplace; leadership in organizational settings.	
13.	Text book(s): 1. Griffin R W and Moorhead G, <i>Organizational Behavior: Managing People and Organizations</i> , 11th Edition, Cengage Learning, (2014). 2. Robbins S P, Judge T A and Vohra N, <i>Organizational Behavior</i> , 15th Edition, Pearson, (2013).	
14.	Reference(s): 1. Luthans F, <i>Organizational Behavior</i> , 12th Edition, McGraw Hill, (2013). 2. Mcshane S and Glinow M V, <i>Organizational Behavior</i> , 8th Edition, McGraw Hill, (2018).	