

INDIAN INSTITUTE OF TECHNOLOGY TIRUPATI
PROFORMA FOR NEW COURSE

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| 1. | Title of the Course | Organizational Behavior |
| 2. | Course Number | HS2024 |
| 3. | Status of the Course | Elective |
| 4. | Structure of Credits | 3-0-0-3 |
| 5. | Offered To | UG |
| 6. | New Course/Modification to | New |
| 7. | To be Offered by | Department of Humanities and Social Sciences |
| 8. | To take effect from | July 2019 |
| 9. | Prerequisite | Nil |
| 10. | Whether approved by the Department | Yes |
| 11. | Course Objective: This course will introduce the basics of individual, group and organizational behavior dynamics at work in organizations. It will help students understand and apply the knowledge of behavior dynamics for the positive organizational outcomes. | |
| 12. | Course Content: Introduction to the field of organizational behavior; individual behavior and processes; personality and values; perception and individual decision making; workplace emotions, attitudes and stress; employee motivation and interpersonal processes; group and team dynamics; communicating in teams and organizations; power and influence in the workplace; conflict and negotiation in the workplace; leadership in organizational settings. | |
| 13. | Text book(s): 1. Griffin R W and Moorhead G, <i>Organizational Behavior: Managing People and Organizations</i> , 11th Edition, Cengage Learning, (2014). 2. Robbins S P, Judge T A and Vohra N, <i>Organizational Behavior</i> , 15th Edition, Pearson, (2013). | |
| 14. | Reference(s): 1. Luthans F, <i>Organizational Behavior</i> , 12th Edition, McGraw Hill, (2013). 2. Mcshane S and Glinow M V, <i>Organizational Behavior</i> , 8th Edition, McGraw Hill, (2018). | |